

Q2

QUARTERLY
REPORT

GRUPO
Sura 

GRUPO SURA (BVC: GRUPOSURA – PFGRUPSURA) POSTED COP 6.5 BILLION IN CONSOLIDATED REVENUES FOR THE FIRST HALF OF THIS YEAR, FOR A YEAR-ON-YEAR GROWTH OF 8%.

- Consolidated assets for H1 reached COP 47.9 billion (USD 18.4 billion), showing a decline of 0.1% compared to year-end 2014. Likewise, equity attributable to the parent company came to COP 20.5 billion (USD 7.9 billion), showing a drop of 7.1% compared to year-end 2014
- Consolidated revenues for the first half of this year came to COP 6.5 billion (USD 2.5 billion), for a growth of 8.0%.
- On the other hand, the Company's net income came to COP 841,526 million (USD 323.8 million), for a year-on-year drop of 42.4%, due to non-recurring revenues obtained in 2014 as well as wealth tax accruing in 2015. Upon eliminating both items, net income would have dropped by 16.1%.

August 31, 2015 - Grupo de Inversiones Suramericana – Grupo SURA reported its results for H1 2015, under International Financial Reporting Standards (IFRS), the most salient of which is as follows:

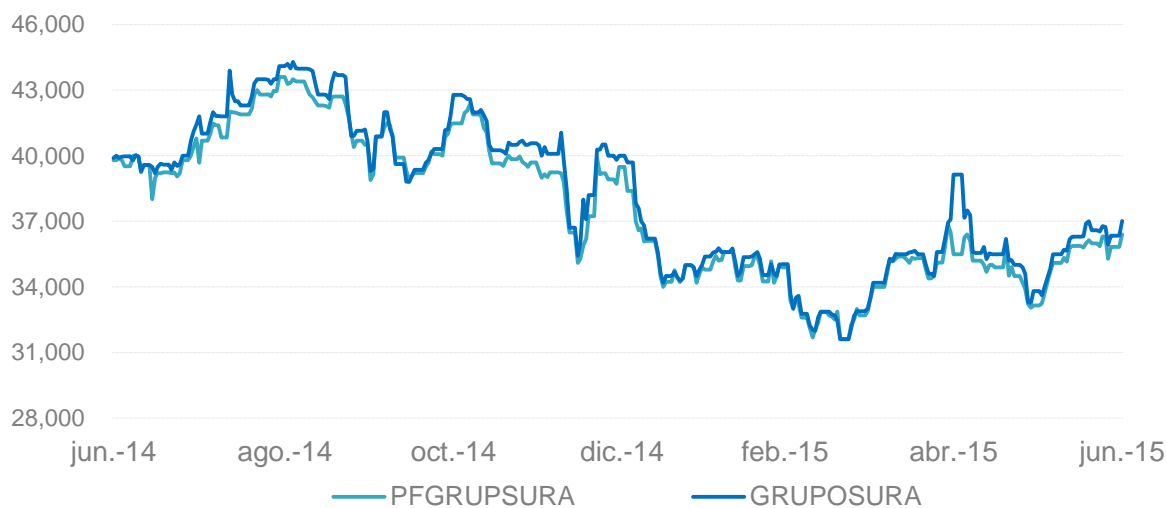
The Company posted consolidated revenues amounting to COP 6.5 billion (USD 2.5 billion), for an increase of 8% with net income reaching COP 841.526 million (USD 323.8 million) on a YTD basis, showing a drop of 42.4%. This was mainly due to (i) wealth tax due this year; and (ii) the non-recurring effect of recording dividends received in 2014 from our related companies under International Financial Reporting Standards (IFRS). With regard to the former item, wealth tax corresponding to 2015 amounted to COP 101.078 million (USD 38.9 million), of which COP 4,563 million (USD 1.8 million) are paid by Grupo SURA. As for the second item, based on the newly adopted IFRS, dividends paid by our related companies were not recorded in 2015, while in 2014 these totaled COP 338.675 million (USD 130.3 million), including those declared and paid in 2014. Upon isolating the effects of both items, the Company's net income would have dropped by 16.1%.

Grupo SURA's consolidated assets came to COP 47.9 billion (USD 18.4 billion) at the end of the first half of this year, showing a drop of 0.1% compared to year-end 2014. Similarly, the equity attributable to the shareholders of Grupo SURA came to COP 20.5 billion (USD 7.9 billion), showing a decline of 7.1%. The change in the total asset figure was affected by a 11.3% increase in investments, given the growth in written premiums, while investments in related companies declined by 11.4% due to falling prices of listed stocks held in the Company's portfolio.

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GRUPO SURA share



	2015/06/30	% YoY Change*	% Chg YTD *	2014/12/31	2014/06/30
GRUPOSURA (COP)	37.020	-7.2%	-7.5%	40.000	39.900
PFGRUPSURA (COP)	36.400	-8.5%	-7.8%	39.500	39.800
COLCAP (Points)	1.331	-22.0%	-12.0%	1.513	1.706

* Excluding dividends

Average Daily Trading Volume - Q2 2015

1. Grupo SURA

Grupo de Inversiones Suramericana S.A¹ Consolidated Statement of Comprehensive Income

H1 - from January 1 to June 30

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	3,722,792	3,068,982	21.3%
Ceded premiums	(394,218)	(360,282)	9.4%
Retained premiums (net)	3,328,574	2,708,701	22.9%
Commission income	909,632	753,257	20.8%
Revenues on services rendered	936,742	756,667	23.8%
Dividends	50,063	369,262	-86.4%
Investment income	663,312	738,778	-10.2%
Revenues via equity method	530,935	611,608	-13.2%
Other revenues	57,616	58,961	-2.3%
Total revenues	6,476,874	5,997,235	8.0%
Total claims	(1,734,208)	(1,504,226)	15.3%
Reimbursed claims	192,769	130,805	47.4%
Retained claims	(1,541,440)	(1,373,421)	12.2%
Adjustments to reserves	(981,166)	(669,397)	46.6%
Costs of services rendered	(952,897)	(733,370)	29.9%
Administrative expense	(1,237,219)	(1,021,424)	21.1%
Brokerage commissions	(251,391)	(224,349)	12.1%
Fees	(234,662)	(216,071)	8.6%
Other expense	(66,495)	(35,577)	86.9%
Interest	(140,422)	(133,849)	4.9%
Exchange difference (net)	29,294	44,805	-34.6%
Impairment	(17,745)	(11,637)	52.5%
Total expense	(5,394,141)	(4,374,290)	23.3%
Earnings before tax	1,082,733	1,622,944	-33.3%
Income tax	(241,207)	(160,702)	50.1%
Net Income	841,526	1,462,242	-42.4%
Earnings - parent company	729,512	1,305,015	-44.1%
Earnings - non-controlling interest	112,014	157,227	-28.8%

¹Grupo SURA's consolidated financial statements are stated in Colombian pesos in accordance with International Financial Reporting Standards (hereinafter IFRS). Figures shown in the Statement of Comprehensive Income are stated using average rates for the corresponding periods. The figures shown in the Statement of Financial Position are stated using the closing rates for each period. Non-accounting figures are converted using the latest exchange rate for the purpose of creating a comparable basis for such. (Unaudited information)

Grupo de Inversiones Suramericana S.A.²
Consolidated Statement of Financial Position

At June 30, 2015 and December 31, 2014
(stated in COP millions)

	June 2015	December 2014	% Change
Cash and cash equivalents	1,177,238	1,298,466	-9.3%
Investments	18,252,737	16,395,234	11.3%
Accounts receivable	2,875,453	2,695,353	6.7%
Technical insurance reserves - reinsurers	469,007	378,905	23.8%
Current tax	344,219	359,615	-4.3%
Deferred tax	342,954	353,472	-3.0%
Other assets	678,125	547,459	23.9%
Investment properties	710,891	679,520	4.6%
Property, plant and equipment	815,594	808,904	0.8%
Goodwill	3,936,839	3,739,057	5.3%
Identified intangible assets	2,776,546	3,066,512	-9.5%
Investments in related companies	15,522,011	17,515,440	-11.4%
Total assets	47,901,613	47,837,939	0.1%
Other financial liabilities	1,193,019	1,113,767	7.1%
Technical reserves	15,812,719	14,203,017	11.3%
Provisions for employee benefits	262,537	285,135	-7.9%
Other provisions	384,698	380,526	1.1%
Accounts payable	1,257,384	1,255,724	0.1%
Current tax	300,317	485,739	-38.2%
Issued securities	3,189,120	3,022,228	5.5%
Other non-financial liabilities	197,141	170,977	15.3%
Deferred tax	1,406,991	1,499,500	-6.2%
Total liabilities	24,003,924	22,416,612	7.1%
Equity attributable to the owners of the parent company	20,552,854	22,123,845	-7.1%
Non-controlling interest	3,344,835	3,297,481	1.4%
Total equity	23,897,688	25,421,326	-6.0%
Total equity and liabilities	47,901,613	47,837,938	0.1%

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Consolidated Statement of Comprehensive Income

Revenues via equity method from related companies

Revenues via the equity method fell by 13.2%, mainly due to Protección S.A.'s lower contribution to the results posted by SURA AM.

Equity method	June 2015	June 2014	% Change
Bancolombia	310,869	277,609	12.0%
Grupo Argos	91,844	177,458	-48.2%
Grupo Nutresa	81,050	88,463	-8.4%
Protección	40,816	63,209	-35.4%
Others	6,356	4,869	30.5%
Total	530,935	611,608	-13.2%

Figures stated in COP millions

Dividends

Here, it is particularly important to mention that 2014 was a year of transition, and for this reason the dividends received from our related companies were declared based on the profits for the year 2013 for a total of COP 338,675 million (USD 130.3 million). This shall no longer apply, given the changeover to the IFRS this year, and instead these shall be recorded using the equity method.

Insurance Reserves

Insurance reserves reached COP 981,116 million (USD 377.6 million) for the first half of this year, for a year-on-year increase of 46.6%, this mainly due to the increase in the annuity business mainly in Chile.

Administrative expense

Administrative expenses totaled COP 1.2 billion (USD 476.1 million) for a year-on-year increase of 21.1%, mainly due to the amount of wealth tax due in Colombia this year, without which administrative expense would have risen by 11.2%. This tax was recorded in full during the first quarter of this year in the amount COP 101,078 million (USD 38.9 million). The following table shows a breakdown of wealth tax accruing for our main companies:

Wealth Tax	June 2015
Grupo SURA	4,563
SURA	32,514
SURA AM	63,806
Others	196
Total	101,078

Figures stated in COP millions

Net Income

Grupo SURA's net income at the end of H1 came to COP 841,526 million (USD 323.8 million), showing a drop of 42.4%, which was largely due to non-recurring dividend income received in 2014

as well as wealth tax accruing for 2015 in the amount of COP 101,078 million (USD 38.9 million). Upon eliminating both non-recurring items, net income would have declined by 16.1%. Consequently, the Parent Company recorded COP 729,512 million (USD 280.7 million) in net income.

Consolidated Statement of Financial Position

Investments

Consolidated investments, including both the reserve requirement for mandatory pension funds as well as amounts deposited in technical insurance reserves totaled COP 18.3 billion (USD 7.0 billion), for a 11.3% increase compared to year-end 2014. The following table shows a breakdown of these investments based on their classification.

Investments	June 2015	December 2014	% Change
Market appraisals	6,974,238	6,036,704	15.5%
SURA AM	3,991,404	3,646,793	9.4%
Suramericana	2,900,575	2,313,814	25.4%
Other subsidiaries	82,259	76,097	8.1%
Held to maturity	11,243,833	10,322,680	8.9%
SURA AM	6,756,755	5,717,521	18.2%
Suramericana	4,487,079	4,605,158	-2.6%
Other investments	34,666	35,850	-3.3%
Grupo SURA	23,683	24,868	-4.8%
Other subsidiaries	10,983	10,983	0.0%
Total	18,252,737	16,395,234	11.3%

Figures stated in COP millions

Investments in related companies

Investments in related companies showed a drop of 11.4% for this first half of the year, due to falling prices of stocks listed with the Colombian Stock Exchange. However, in Q2, they did manage to claw back 5.0% of the value lost this year.

Investments in related companies	June 2015	Dec 2014	% Change
Bancolombia	6,828,876	7,064,497	-3.3%
Grupo Argos	3,910,734	4,704,118	-16.9%
Grupo Nutresa	3,719,008	4,627,685	-19.6%
Protección	974,587	1,026,483	-5.1%
Others	88,807	92,659	-4.2%
Total	15,522,011	17,515,442	-11.4%

Figures stated in COP millions

Stock prices	June 2015	Dec 2014	% Change
Bancolombia	26,700	27,640	-3.4%
Preferred Bancolombia	27,900	28,640	-2.6%
Grupo Argos	17,000	20,500	-17.1%
Grupo Nutresa	22,900	28,600	-19.9%

Figures stated in COP millions

Insurance Reserves

Insurance reserves showed a growth of 11.3% during the first quarter of this year, which was in keeping with the increase in premiums obtained by Suramericana and SURA Asset Management. These figures were also affected by fluctuating exchange rates in the case of our foreign-based insurance companies.

Reserves	June 2015	Dec 2014	% Change
SURA AM	8,528,228	7,215,858	18.19%
Suramericana	7,284,490	6,987,159	4.26%
Total	15,812,719	14,203,017	11.33%

Figures stated in COP millions

Financial liabilities

Grupo SURA's consolidated financial liabilities reached COP 4.4 billion (USD 1.68 billion) for H1, 2015, having risen by 5.95% compared to year-end 2014. It is to be noted that this figure includes liabilities from hedging derivatives on both the Company's assets and liabilities. Also included is the liability on minimum guaranteed dividends for the Company's preferred shares, corresponding to COP 162.5 per share per year.

Debt	June 2015	Dec 2014	% Change
Bonds	2,984,653	2,817,660	5.9%
Grupo SURA	1,677,874	1,614,733	3.9%
SURA AM	1,306,780	1,202,928	8.6%
Banks and Leasing	1,001,417	1,035,659	-3.3%
Grupo SURA	-	90.363	-100.0%
SURA AM	740.337	754.515	-1.9%
Suramericana	182.677	156.584	16.7%
Other subsidiaries	78.403	34.198	129.3%
Derivatives	191.602	78.108	145.3%
SURA AM	109.941	3	
Suramericana	81.661	78.105	4.6%
Preferred dividends	204.467	204.567	0.0%
Total	4,382,139	4,135,995	6.0%

Figures stated in COP millions

2. Suramericana

Suramericana S.A.³ Consolidated Statement of Comprehensive Income

H1 - from January 1 to June 30

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	2,608,825	2,269,130	15.0%
Ceded premiums	(373,315)	(325,045)	14.9%
Retained premiums (net)	2,235,510	1,944,085	15.0%
Commission income	73,228	61,423	19.2%
Revenues on services rendered	863,047	691,446	24.8%
Dividends	3,170	5,736	-44.7%
Investment income	304,383	281,385	8.2%
Revenues via equity method	1,350	(881)	
Other revenues	36,666	37,431	-2.0%
Total revenues	3,517,355	3,020,625	16.4%
Total claims	(1,406,846)	(1,234,064)	14.0%
Reimbursed claims	192,769	113,503	69.8%
Retained claims	(1,214,077)	(1,120,561)	8.3%
Adjustments to reserves	(57,843)	5,252	
Costs of services rendered	(885,584)	(668,270)	32.5%
Administrative expense	(570,005)	(494,481)	15.3%
Brokerage commissions	(234,686)	(205,835)	14.0%
Fees	(202,564)	(186,115)	8.8%
Other expense	(46,718)	(35,577)	31.3%
Interest	(16,840)	(14,958)	12.6%
Exchange difference (net)	6,672	(7,467)	
Impairment	(12,527)	(8,936)	40.2%
Total expense	(3,234,173)	(2,736,947)	18.2%
Earnings before tax	283,181	283,677	-0.2%
Income tax	(75,418)	(84,403)	-10.6%
Net Income	207,763	199,275	4.3%
Earnings - parent company	207,253	198,631	4.3%
Earnings - non-controlling interest	(510)	(644)	-20.8%

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Suramericana S.A⁴
Consolidated Statement of Financial Position

At June 30, 2015 and December 31, 2014
(stated in COP millions)

	June 2015	December 2014	% Change
Cash and cash equivalents	725,963	833,804	-12.9%
Investments	7,387,654	6,918,972	6.8%
Accounts receivable	1,863,587	1,868,930	-0.3%
Technical insurance reserves - reinsurers	421,504	378,905	11.2%
Current tax	89,782	37,028	142.5%
Deferred tax	104,723	118,299	-11.5%
Other assets	43,930	44,619	-1.5%
Investment properties	13,552	13,546	0.0%
Property, plant and equipment	573,097	565,120	1.4%
Goodwill	64,545	59,423	8.6%
Identified intangible assets	30,003	31,100	-3.5%
Investments in related companies	36,172	15,795	129.0%
Total assets	11,354,512	10,885,541	4.3%
Other financial liabilities	264,338	234,689	12.6%
Technical reserves	7,284,490	6,987,159	4.3%
Provisions for employee benefits	135,995	140,304	-3.1%
Other provisions	173,891	177,162	-1.8%
Accounts payable	746,379	763,639	-2.3%
Current tax	176,558	136,451	29.4%
Issued securities	-	-	0.0%
Other non-financial liabilities	129,198	115,645	11.7%
Deferred tax	151,995	156,132	-2.6%
Total liabilities	9,062,845	8,711,182	4.0%
Equity attributable to the owners of the parent company	2,289,970	2,173,184	5.4%
Non-controlling interest	1,696	1,175	44.3%
Total equity	2,291,666	2,174,359	5.4%
Total equity and liabilities	11,354,512	10,885,541	4.3%

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Consolidated revenues obtained from the different companies belonging to Suramericana S.A, Grupo SURA's Insurance and Social Security subsidiary, came to COP 3.5 billion (USD 1,353.5 million) showing a year-on-year growth of 16.4% whereas total expenditure at the end of H1 came to COP 3.2 billion (USD 1,244.5 million) for an increase of 18.2%. The overall expense figure was negatively affected by wealth tax corresponding to 2015, which accrued in its entirety during the first quarter, for a total value of COP 32,514 million (USD 12.5 million). Finally, consolidated income after minority interest, came to COP 207,253 million (USD 79.8 million) showing an increase of 4.3% mainly due to the amount of wealth tax accruing. Upon eliminating this effect, consolidated income would have risen by approximately 20.7%.

Assets came to COP 11.3 billion (USD 4.4 billion), for a growth of 4.3% compared to year-end 2014. The main variations recorded in this account were investments showing a 6.8% increase, liabilities rising by 4.0% to COP 9.0 billion mainly due to the 4.3% increase in reserves, thereby producing a final growth of 5.4% in equity attributable to the shareholders which reached COP 2.3 billion (USD 891.7 million) at the end of H1.

Life Insurance Segment

Life Insurance

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	1,647,229	1,454,538	13.2%
Ceded premiums	(55,087)	(51,448)	7.1%
Retained premiums (net)	1,592,141	1,403,090	13.5%
Investment income	231,852	214,642	8.0%
Retained claims	(890,391)	(837,478)	6.3%
Adjustments to reserves	(41,765)	(845)	
Administrative expense	(254,778)	(234,417)	8.7%
Brokerage commissions	(127,439)	(109,198)	16.7%
Fees	(128,676)	(102,945)	25.0%
Other expense	(27,242)	(19,661)	38.6%
Income tax	(6,108)	(11,822)	-48.3%
Net Income	292,455	238,052	22.9%

This segment corresponds to the life insurance solutions provided by the Sura and Asesuisa Life Insurance Companies as well as ARL SURA (our Workers' Compensation subsidiary), which represented a 22.9% year-on-year increase in net income totaling COP 292,455 million (USD 112.5 million). This was made possible by a healthy growth in premiums, favorable claims rates and well-controlled administrative expense.

Written premiums

Premium income at the end of H1 rose by 13.2% to COP 1.6 billion (USD 633.9 million), with Colombia and Salvador posting healthy increases of 12.0% and 9.2% respectively. It is worthwhile noting that, given more competitive conditions on the local insurance market, Group Life and Health Care premiums in Colombia, showed growths of 15.8% and 15.5% respectively with the latter

showing a much higher-than- expected increase in the group health care solution. 94% of the premiums corresponding to the health care segment are obtained in Colombia.

Written premiums	June 2015	June 2014	% Change
Life	276,205	244,714	12.9%
Group Life	224,767	194,044	15.8%
Pension	297,382	281,902	5.5%
Health Care	344,454	298,193	15.5%
ARL (Worker's Compensation)	418,836	374,498	11.8%
Others	85,586	61,188	39.9%
Total	1,647,229	1,454,538	13.2%

Figures stated in COP millions

Retained premiums

Given the substantial retention rates obtained with our life insurance solutions, retained premiums rise in line with total sales.

Retained premiums	June 2015	June 2014	% Change
Life	232,582	211,368	10.0%
Group Life	220,675	188,936	16.8%
Pension	285,328	270,621	5.4%
Health Care	350,271	298,969	17.2%
ARL (Worker's Compensation)	418,836	374,498	11.8%
Others	84,449	58,698	43.9%
Total	1,592,141	1,403,090	13.5%

Figures stated in COP millions

Retained claims

Retained claims increased by 6.3% compared to the same period last year, reaching COP 890,391 million (USD 342.6 million) for a lower growth compared to that of premiums.

Retained claims	June 2015	June 2014	% Change
Life	48,203	55,653	-13.4%
Group Life	70,269	71,894	-2.3%
Pension	261,600	247,005	5.9%
Health Care	212,505	191,034	11.2%
ARL (Worker's Compensation)	215,974	198,853	8.6%
Others	81,840	73,040	12.0%
Total	890,391	837,478	6.3%

Figures stated in COP millions

Retained claims

Generally speaking the claims rate for H1 performed well, since the growth in retained premiums outweighed that of retained claims. The following tables show the retained claims rates for each of the solutions corresponding to the life insurance segment.

Retained claims	June 2015	June 2014
Life	20.7%	26.3%
Group Life	31.8%	38.1%
Pension	91.7%	91.3%
Health Care	60.7%	63.9%
ARL (Worker's Compensation)	51.6%	53.1%
Others	96.9%	124.4%
Total	55.9%	59.7%

Administrative expense

Compared to the same period last year, administrative expense rose by 8.9% to COP 254,778 million (USD 98.0 million), which was lower than the growth obtained in revenues. Here it is worthwhile noting that personnel expense remained under firm control with an increase of just 6.3%.

Net Income

Net income for the life insurance segment reached COP 292,455 million (USD 112.5 million) showing an increase of 22.9%, this due to the good technical result obtained on a brisk pace of sales combined with a firm control over claims rates and administrative expense.

Non-Life Insurance Segment

Non-Life Insurance

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	975,649	826,587	18.0%
Ceded premiums	(323,172)	(278,298)	16.1%
Retained premiums (net)	652,476	548,289	19.0%
Investment income	53,183	52,370	1.6%
Retained claims	(348,360)	(305,223)	14.1%
Adjustments to reserves	(16,078)	6,097	
Administrative expense	(150,652)	(135,242)	11.4%
Brokerage commissions	(104,743)	(94,296)	11.1%
Fees	(95,986)	(80,759)	18.9%
Other expense	(19,293)	(15,916)	21.2%
Income tax	(9,608)	(12,717)	-24.4%
Net Income	18,849	12,334	52.8%

The Non-Life Segment includes our Property and Casualty subsidiaries Seguros Generales, Asesuisa, Panamá and República Dominicana. Although the latter subsidiaries offer life insurance policies, they are reported in this segment under "Other Solutions"

Written premiums

Premium income for H1 2015 rose by 18.0% to COP 975,649 million (USD 375.4 million), broken down per individual country as follows: Colombia +16.1%, El Salvador + 20.4%, the Dominican Republic +23.8% and Panama +34.6%. Car as well as mandatory road accident insurance in Colombia, showed growths in premiums of 16.1% and 19.2% respectively, due to more competitive conditions on the local insurance market. Here, it is worthwhile noting that car insurance is doing particularly well in all those countries where we are present.

A geographical breakdown of the premiums obtained in this segment show Colombia with the lion's share of 80.2%, trailed by the Dominican Republic with 8.3%, Panama 7.1% and El Salvador 4.4%.

Written premiums	June 2015	June 2014	% Change
Car	379,911	315,925	20.3%
Fire	198,662	184,569	7.6%
Mandatory Road Accident	143,467	120,385	19.2%
Others	253,609	205,708	23.3%
Total	975,649	826,587	18.0%

Figures stated in COP millions

Retained premiums

Retained premiums rose at a higher rate than that of written premiums given a slight increase in the amounts retained by our foreign-based subsidiaries, this as a result of having standardized our underwriting practices and gained greater knowledge of how different risk exposures are playing out.

Retained premiums	June 2015	June 2014	% Change
Car	363,103	301,384	20.5%
Fire	36,918	31,761	16.2%
Mandatory Road Accident	120,997	102,257	18.3%
Others	131,459	112,888	16.5%
Total	652,476	548,289	19.0%

Figures stated in COP millions

Retained claims

Retained claims increased by 14.1% compared to the same period last year, reaching COP 348,360 million (USD 134.1 million) which was lower than the growth posted in retained premiums.

Retained claims	June 2015	June 2014	% Change
Car	228,443	204,789	11.6%
Fire	11,055	6,229	77.5%
Mandatory Road Accident	62,984	55,622	13.2%
Others	45,878	38,583	18.9%
Total	348,360	305,223	14.1%

Figures stated in COP millions

Retained claims rate

Generally speaking, the retained claims rate for H1 performed well as can be seen in the following table showing the individual retained claims rates for each solution.

Retained claims rate	June 2015	June 2014
Car	62.9%	67.9%
Fire	29.9%	19.6%
Mandatory Road Accident	52.1%	54.4%
Others	34.9%	34.2%
Total	53.4%	55.7%

Administrative expense

Administrative expense rose by 11.4% compared to the same period last year, reaching COP 150,652 million (USD 58.0 million) which was lower than the growth obtained in revenues. This item also included a 17.2% rise in personnel expense due to having restated certain expense accruing abroad, with Colombia posting a 13.2% increase in this regard.

Net income

Net income corresponding to the Non-Life Segment came to COP 18,849 million (USD 7.3 million) for an increase of 52.8%.

Health Care Segment

Health Care

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Revenues from services rendered	1,018,504	819,099	24.3%
Costs of services rendered	(912,588)	(711,509)	28.3%
Investment income	28,856	28,396	1.6%
Administrative expense	(118,573)	(108,975)	8.8%
Brokerage commissions	(2,504)	(2,341)	7.0%
Fees	(7,505)	(5,436)	38.0%
Other expense	(161)	-	
Income tax	(2,048)	(2,696)	-24.0%
Net Income	(3,194)	11,314	

The Health Care Segment includes the subsidiaries, EPS SURA, IPS SURA and Dinamica

Revenues from services rendered

Services rendered	June 2015	June 2014	% Change
EPS (Mandatory Health Care)	782,589	616,267	27.0%
IPS (Mandatory Health Care)	150,598	128,199	17.5%
Dinámica (Diagnostic services)	85,318	74,633	14.3%
Total	1,018,504	819,099	24.3%

Figures stated in COP millions

Cost of services rendered

Services rendered	June 2015	June 2014	% Change
EPS (Mandatory Health Care)	748,347	571,470	31.0%
IPS (Mandatory Health Care)	105,396	87,014	21.1%
Dinámica (Diagnostic services)	58,845	53,027	11.0%
Total	912,588	711,511	28.3%

Figures stated in COP millions

Administrative expense

Administrative expense increased by 8.8% to COP 118,573 million for the first half of the year, this in keeping with the increase in users. Personnel expense remains under firm control, having dropped by 2.6%.

Net income

The drop in net income is mainly due to higher costs of services rendered compared to their corresponding revenues, which is producing a higher claims rate this year:

Claims rate	June 2015	June 2014
EPS (Mandatory Health Care)	95.6%	92.7%
IPS (Mandatory Health Care)	70.0%	67.9%
Dinámica (Diagnostic services)	69.0%	71.1%
Total	89.6%	86.9%

3. Sura Asset Management

SURA Asset Management S.A.⁵
Consolidated Statement of Comprehensive
Income

H1 - from January 1 to June 30

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	1,114,263	800,546	39.2%
Ceded premiums	(20,903)	(35,237)	-40.7%
Retained premiums (net)	1,093,359	765,309	42.9%
Commission income	836,357	691,177	21.0%
Revenues on services rendered	45	-	
Dividends	2,126	34,772	-93.9%
Investment income	347,287	377,312	-8.0%
Revenues via equity method	45,822	68,959	-33.6%
Other revenues	19,693	21,432	-8.1%
Total revenues	2,344,689	1,958,961	19.7%
Total claims	(328,693)	(271,367)	21.1%
Reimbursed claims	-	17,302	-100.0%
Retained claims	(328,693)	(254,065)	29.4%
Adjustments to reserves	(923,324)	(674,650)	36.9%
Costs of services rendered	-	-	0.0%
Administrative expense	(629,028)	(498,345)	26.2%
Brokerage commissions	(16,705)	(18,514)	-9.8%
Fees	(29,758)	(27,163)	9.6%
Other expense	(19,778)	0	
Interest	(55,338)	(46,827)	18.2%
Exchange difference (net)	16,167	58,330	-72.3%
Impairment	(5,232)	(2,712)	92.9%
Total expense	(1,991,688)	(1,463,946)	36.0%
Earnings before tax	353,001	495,015	-28.7%
Income tax	(153,075)	(139,011)	10.1%
Net Income	199,926	356,004	-43.8%
Earnings - parent company	190,271	353,386	-46.2%
Earnings - non-controlling interest	9,655	2,618	268.9%

⁵Grupo SURA's consolidated financial statements are stated in Colombian pesos in accordance with International Financial Reporting Standards (hereinafter IFRS). Figures shown in the Statement of Comprehensive Income are stated using average rates for the corresponding periods. The figures shown in the Statement of Financial Position are stated using the closing rates for each period. Non-accounting figures are converted using the latest exchange rate for the purpose of creating a comparable basis for such. (Unaudited information)

SURA Asset Management S.A⁶
Consolidated Statement of Financial Position

At June 30, 2015 and December 31, 2014
(stated in COP millions)

	June 2015	December 2014	% Change
Cash and cash equivalents	404,783	448,394	-9.7%
Investments	10,748,159	9,364,315	14.8%
Accounts receivable	640,183	659,954	-3.0%
Technical insurance reserves - reinsurers	47,503	0	
Current tax	205,054	237,245	-13.6%
Deferred tax	187,734	184,594	1.7%
Other assets	602,474	493,563	22.1%
Investment properties	658,203	626,837	5.0%
Property, plant and equipment	153,512	153,967	-0.3%
Goodwill	3,846,865	4,115,380	-6.5%
Identified intangible assets	2,742,538	3,030,945	-9.5%
Investments in related companies	1,007,117	1,055,338	-4.6%
Total assets	21,244,125	20,370,532	4.3%
Other financial liabilities	850,278	754,517	12.7%
Technical reserves	8,528,228	7,215,858	18.2%
Provisions for employee benefits	100,396	117,721	-14.7%
Other provisions	210,807	133,109	58.4%
Accounts payable	371,873	411,231	-9.6%
Current tax	76,539	257,454	-70.3%
Issued securities	1,306,780	1,202,928	8.6%
Other non-financial liabilities	64,095	52,930	21.1%
Deferred tax	1,210,453	1,302,564	-7.1%
Total liabilities	12,719,449	11,448,312	11.1%
Equity attributable to the owners of the parent company	8,377,599	8,781,399	-4.6%
Non-controlling interest	147,077	140,820	4.4%
Total equity	8,524,675	8,922,219	-4.5%
Total equity and liabilities	21,244,125	20,370,532	4.3%

⁶Grupo SURA's consolidated financial statements are stated in Colombian pesos in accordance with International Financial Reporting Standards (hereinafter IFRS). Figures shown in the Statement of Comprehensive Income are stated using average rates for the corresponding periods. The figures shown in the Statement of Financial Position are stated using the closing rates for each period. Non-accounting figures are converted using the latest exchange rate for the purpose of creating a comparable basis for such. (Unaudited information)

SURA Asset Management posted consolidated assets of COP 21.2 billion (USD 8.2 billion), for a growth of 4.3%, as well as a shareholders' equity of COP 8.5 billion (USD 3.3 billion), showing a decline of 4.5% compared to year-end 2014, this primarily as a result of fluctuations with the exchange rates in different parts of Latin America against the Colombian peso.

The table below shows how different Latin American currencies have performed against the Colombian peso.

Exchange rate	June 2015	June 2014	%
	LC/USD	LC/USD	Change COP/LC
Chile	552.90	621.24	12.93%
Mexico	13.11	15.14	9.88%
Peru	2.80	3.10	14.61%
Colombia	1,958.58	2,485.28	0.00%
Uruguay	22.55	25.65	11.56%

SURA Asset Management performed well during the first half of 2015, with consolidated revenues reaching COP 2.3 billion (USD 902.3 million) for a growth of 19.7%, this mainly due to the increase in premiums and commissions received. It is important to note that AFP Protección and AFP Crecer are not consolidated in SURA Asset Management's financial statements given the 49.4% stake held, and therefore the income received from both companies corresponds to the Company's share of such using the equity method, which totaled COP 40,816.4 million (USD 15.7 million) for this first half of the year.

Total expense came to COP 2.0 billion (USD 766.4 million) representing an increase of 36%, mainly due to a 30.5% increase in operating and administrative expense totaling COP 654,037 million (USD 251.7 million), given COP 63,874 million in wealth tax accruing for 2015 as well as fluctuations with exchange rates. Upon eliminating the effect of fluctuating exchange rates, the growth in expenditure would have been just 16.7%. And if we were to eliminate the effect of the wealth tax due this year, we would be looking at a growth of 5.3% at constant rates, in line with our efforts to control costs.

Net income for the first half of this year came to COP 199,926 million (USD 76.9 million) showing a drop of 43.8%, mainly due to the following factors:

- A decrease in earnings and losses at fair value due to negative appraisals of derivatives which came to COP 20,735 million (USD 8.0 million).
- Wealth tax amounting to COP 63,874 million (USD 24.6 million) for 2015
- Interest expense increased by COP 8,511 million (USD 3.3 million), but the bulk of this is due to converting USD dollars to Colombian pesos, since the actual increase in financial interest comes to COP 4,963.8 million (USD 1.9 million)
- Decrease in the net effect of the exchange difference which came to COP 42,163 million (USD 16.2 million). This exchange difference is due to Sura Asset Management Colombia's foreign currency position which caused a favorable exchange difference for 2014 in the

amount of COP 28,031 million (USD 10.8 million) whereas for 2015 this produced a loss of COP 21,316 million (USD 8.2 million).

EBITDA

EBITDA came to COP 558,840 million (USD 215.0 million) at the end of the first half of this year, representing a year-on-year increase of 3.3%. This was mainly affected by the equity method used for recording the stake held in AFP Protección as well as the fluctuations with the exchange rates used for each period. Based on constant exchange rates at June 2015, this drop would have come to 6.1%.

Protección's contribution to Sura Asset Management's overall EBITDA was affected by the equity method used this year which, compared to last year, produced a decrease of 72% in returns on the Company's reserve requirement as well as the amount of wealth tax accruing in Q1 2015 totaling COP 14,140 million (USD 5.4 million). Also, SURA Asset Management posted dividends of COP 34,559 million (USD 13.3 million) from Protección, based on the amount of profits obtained in 2013, which were recorded in this account given the fact that at that time Sura Asset Management held a stake of less than 20%. However, this stake was increased to 49.4% last year, thus warranting the application of the equity method, which was why in 2015 no dividends have been recorded.

Protección's Contribution to Overall Results			
	June 2015	June 2014	% Change
Equity Method	40,816	65,810	-38.0%
Dividends Received	-	34,559	-100.0%
Total Contribution	40,816	100,369	-59.3%

Figures stated in COP millions

Upon eliminating the effect of the dividends received in June 2014, the negative growth in EBITDA, based on constant rates, would have been just -0.3% and not -6.1%

EBITDA	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	173,961	164,668	5.6%	-6.5%
Mexico	175,628	158,999	10.5%	0.5%
Peru	151,082	106,393	42.0%	23.9%
Uruguay	19,283	15,270	26.3%	13.2%
Colombia	38,886	95,590	-59.3%	-59.3%
Total	558,840	540,920	3.3%	-6.1%

Figures stated in COP millions

The EBITDA figure now shown for Q2 2014 is not the same as that posted last year for Q2, 2014 (COP 534,692.3 million), since this year's EBITDA was calculated based on the new chart of accounts and consequently we adjusted the figure for Q2 2014 so as to provide a comparable basis for that of Q2 2015.

Assets under Management

Assets under Management (AUM), including AFP Protección and AFP Crecer, came to COP 293 billion (USD 112.8 billion), for a growth of 11.4% based on constant rates.

These assets belong to 17.3 million clients in Latin America, broken down as follows:

Assets under Management	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	95,204,478	62,032,788	53.5%	11.1%
Mexico	70,548,069	45,345,260	55.6%	12.6%
Peru	44,745,138	29,201,635	53.2%	10.9%
Uruguay	5,204,774	3,240,016	60.6%	16.3%
Colombia	67,161,751	43,816,573	53.3%	11.0%
El Salvador	10,148,067	6,792,382	49.4%	8.2%
Total	293,012,276	190,428,654	53.9%	11.4%

Figures stated in COP millions

Clients in millions	June 2015	June 2014	% Change
Chile	1.92	1.95	-1.7%
Mexico	6.25	6.24	0.2%
Peru	2.07	2.09	-0.9%
Uruguay	0.32	0.31	3.4%
Colombia	5.34	5.08	5.1%
El Salvador	1.42	1.35	5.3%
Total	17.32	17.02	1.8%

Mandatory Pensions

Mandatory Pension Segment

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Commission income	777,221	641,138	21.2%
Dividends	-	30,174	-100.0%
Investment income	62,437	97,864	-36.2%
Equity method	39,783	60,609	-34.4%
Total revenues	883,206	836,080	5.6%
Administrative expense	(296,056)	(262,946)	12.6%
Brokerage commissions	(3,383)	(6,732)	-49.7%
Fees	(12,980)	(11,805)	10.0%
Other expense	(16,863)	-	
Interest	(5,277)	(1,777)	197.0%
Income tax	(132,360)	(109,980)	20.3%
Net Income	424,067	443,469	-4.4%

Our mandatory pension business remained stable during the first half of this year producing revenues of COP 883,206 million (USD 339.9 million) for a growth of 5.6%.

Here, it is worthwhile noting a 21.2% increase in commission income.

However, the Company's revenues were affected by applying the equity method to Protección which caused a year-on-year drop in this account of 34.4% as well as a year-on-year drop of 36.2% in returns obtained from the Company's reserve requirements. Likewise, revenues for 2014 were higher given the amount of dividends received from Protección that year, as discussed above in the "EBITDA" section.

Commission income

During the first half of 2015, commission income rose by 21.2% to COP 777,221 million (USD 299.1 million), thanks to a higher wage base, which increased by 7.3 % throughout the region. Based on local currencies, commission income rose by an average of 8.2%. It is worthwhile noting that the growth in commissions in Peru, on a constant currency basis, dropped due to the remuneration component (flow) obtained on the mixed commission charged was reduced from 1.45% to 1.23% as of February 2015.

Commission income	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	249,579	214,112	16.6%	3.2%
Mexico	326,630	257,855	26.7%	15.3%
Peru	171,298	145,368	17.8%	2.8%
Uruguay	29,714	23,803	24.8%	11.9%
El Salvador	-	-	-	-
Total	777,221	641,138	21.2%	8.2%

Figures stated in COP millions

Return on Reserve Requirement

So far this year, the return on the pension reserve requirement (*encaje* in Spanish) dropped by 42% compared to the same period last year, reaching COP 52,298 million (USD 20.1 million). Using constant rates for both periods, this increase would have come to 48.6%. This was largely due to the sluggish performance of the financial markets in Chile and Mexico.

Mexico posted a 79.8% decline with yields obtained on pension fund AUM, this due to a lower 12-month rate of return. The weighted average return on assets for 2014 came to 15.38% versus a mere 5.91% for 2015.

This same situation occurred in Chile, where our Mandatory Pension funds showed an average rate of return of 14.0% for 2014 compared to just 9.7% this year.

Reserve Requirement*	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	31,133	50,988	-38.9%	-45.9%
Mexico	4,374	27,743	-84.2%	-85.7%
Peru	15,024	10,398	44.5%	26.1%
Uruguay	1,767	1,630	8.4%	-2.8%
Total	52,298	90,759	-42.4%	-48.6%

Figures stated in COP millions

* Figures for AFP Protección and AFG Crecer were not consolidated given the 49.36% stake held.

Administrative expense

Operating and administrative expense rose by 19.0% to COP 312,988 million (USD 120.4 million).

This increase was mainly due to employment benefits on a greater number of staff as well as increased amortizations

At constant rates, this increase in expenditure would have been 6.4%, thanks to the efficiencies achieved in Peru and Uruguay. In Mexico, the increase in administrative expense was mainly due to external consulting fees, trademark expense, the amortization of licenses and software, wages and salaries as well as provisions set up on settlement agreements based on performance evaluations.

Operating and administrative expense	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	73,723	64,813	13.7%	0.7%
Mexico	158,205	124,783	26.8%	15.4%
Peru	71,367	64,767	10.2%	-3.8%
Uruguay	9,693	8,696	11.5%	-0.1%
El Salvador	-	-	-	-
Corporate and Others	-	-	-	-
Total	312,988	263,059	19.0%	6.4%

Figures stated in COP millions

Operating and administrative expense: This expenditure corresponds to administrative expense, other expense and impairment

Net Income

Net income for the first half of this year closed at COP 424,067 million (USD 163.2 million), decreasing by 4.4% when compared to the same period of 2014, mainly affected by increases in total expenditure and taxes of 15.6% and 20.3%, respectively.

At constant rates, this decrease comes to 12.9%, mainly in Chile due to a 45.9% drop in the reserve requirement, and in the case of Colombia due to a lower contribution on the part of Protección (application of the equity method) for the reasons explained above.

Net Income	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	158,742	163,486	-2.9%	-14.0%
Mexico	127,192	114,336	11.2%	1.2%
Peru	85,750	63,788	34.4%	17.3%
Uruguay	17,606	14,225	23.8%	10.9%
Colombia	34,777	87,634	-60.3%	-60.3%
Corporate - Others	-	-		
Total	424,067	443,469	-4.4%	-12.9%

Figures stated in COP millions

Fund membership

Mandatory Pension Fund membership rose by 1.0% year-on-year for a total of 15.7 million. Here it is important to note that the drop in pension fund membership in Chile and Peru, was due to the prevailing bidding system for new members of the private pension system, which unfortunately SURA Asset Management failed to win.

Pension Fund Membership (Mandatory)	June 2015	June 2014	% Change
Chile	1.79	1.84	-2.6%
Mexico	6.19	6.21	-0.3%
Peru	2.02	2.04	-0.9%
Uruguay	0.31	0.30	2.8%
Colombia	3.98	3.81	4.3%
El Salvador	1.42	1.35	5.2%
Total	15.71	15.56	1.0%

Wage base

The Basic Wage, the chief indicator used for plotting the value of the Company's mandatory pension business (except in the case of Mexico) rose by 7.3% year-on-year, mirroring a better earning power and job quality on the part of our fund members.

YTD Wage Base	June 2015	June 2014	% Change
Chile	17,046,591	16,134,584	5.7%
Peru	11,158,635	10,769,228	3.6%
Uruguay	1,605,410	1,460,143	9.9%
Colombia	15,882,860	14,195,806	11.9%
El Salvador	3,148,365	2,964,196	6.2%
Total	48,841,861	45,523,956	7.3%

Constant exchange rates

AUM - Mandatory Pension Business

AUM for our Mandatory Pension Business continued to perform well in all those countries unaffected by steep fluctuations in their exchange rates.

AUM - Mandatory Pension Business	June 2015	June 2014	% Change
Chile	84,976,243	77,658,679	9.4%
Mexico	60,067,014	54,003,484	11.2%
Peru	40,396,192	36,456,791	10.8%
Uruguay	5,140,613	4,456,037	15.4%
Colombia	62,004,570	55,685,081	11.3%
El Salvador	10,148,067	9,383,011	8.2%
Total	262,732,699	237,643,084	10.6%

Constant exchange rates

VOLUNTARY SAVINGS BUSINESS

Voluntary Segment

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Commission income	58,414	45,053	29.7%
Dividends	-	4,311	-100.0%
Investment income	1,886	1,144	64.9%
Equity method	5,831	8,209	-29.0%
Total revenues	67,021	59,536	12.6%
Administrative expense	(63,977)	(40,301)	58.7%
Brokerage commissions	(1,121)	(6,112)	-81.7%
Fees	(2,680)	(1,717)	56.0%
Other expense	(777)	-	
Income tax	3,655	1,336	173.7%
Net Income	344	12,420	-97.2%

Our voluntary pension business has performed well producing an important growth of 12.6% in total income. Commission income has increased by 29.7% year-on-year. Total expenditure shows an increase of 45.2% compared to 2014 mainly due to a 61% increase in administrative and operating expense, given a 76% rise in employee benefits given our newly-expanded sales force in this business.

Commission income

This account recorded a 16.2% increase in local currency thanks to a rise of 22.1% in AUM corresponding to our Voluntary Pension business.

The decline in Mexico was mainly due to the fact that our mutual fund management subsidiary in this part of the world, reclassified its co-distribution expense, which last year was recorded as commission and fee expense, whereas this year the net effect is shown in commission income

The change in the case of Peru has to do with the voluntary pension business of both AFP Integra and our mutual fund management subsidiary due to lower levels of AuM recorded by both these companies.

Commission income	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	30,820	18,957	62.6%	44.0%
Mexico	23,297	22,118	5.3%	-4.2%
Peru	3,924	3,890	0.9%	-12.0%
Uruguay	373	88	323.9%	279.1%
El Salvador	-	-	-	-
Total	58,414	45,053	29.7%	16.2%

Figures stated in COP millions

Administrative expense

Administrative and operating expenses have increased by 43.2% at constant rates, that is to say having eliminated the effect of fluctuations with the exchange rates for the corresponding periods, and including a 76% increase in personal expense having expanded our sales force in all countries where present.

Operating and administrative expense	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	29,249	21,290	37.4%	21.6%
Mexico	24,840	11,178	122.2%	102.2%
Peru	6,989	5,337	31.0%	14.3%
Uruguay	3,678	2,491	47.7%	32.3%
El Salvador	-	-	-	-
Corporate and Others	-	-	-	-
Total	64,756	40,296	60.7%	43.2%

Figures stated in COP millions

Operating and administrative expense: This expenditure corresponds to administrative expense, other expense and impairment

Net income

Net income for this business dropped substantially by 97.2%, this mainly in the case of Colombia, with Protección now being recorded via the equity method, given the higher stake now held in this company.

Also, since business segment is a booming business, the growth in sales and administrative expense has outweighed the growth in revenues in some countries, having expanded our sales forces and opened up new lines of business for the purpose of supplementing our entire range of products.

Net Income	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	1,541	(2,341)		158.3%
Mexico	534	6,671	-92.0%	-92.7%
Peru	(4,435)	(2,161)	105.2%	-78.9%
Uruguay	(3,126)	(2,268)	37.8%	-23.5%
El Salvador	-	-	-	
Colombia	5,830	12,519	-53.4%	-53.4%
Corporate - Others	-	-	-	
Total	344	12,420	-97.2%	-97.2%

Figures stated in COP millions

AUM - Voluntary Pension Business

Assets under Management, including AFP Protección and AFP Crecer, came to COP 21.3 billion (USD 8.2 billion) for a YoY growth of 22.1%. These assets belong to 817 thousand clients in Latin America, broken down as follows:

AUM - Voluntary Pension Business	June 2015	June 2014	% Change
Chile	6,044,991	4,211,538	43.5%
Mexico	9,087,387	7,396,482	22.9%
Peru	950,063	971,427	-2.2%
Uruguay	63,593	19,728	222.3%
Colombia	5,157,181	4,843,229	6.5%
El Salvador	-	-	
Total	21,303,215	17,442,404	22.1%

Constant exchange rates

Clients

Clients of our Voluntary Pension Business (in thousands)	June 2015	June 2014	% Change
Chile	371.4	353.4	5.1%
Mexico	136.8	107.6	27.1%
Peru	35.4	15.5	128.3%
Uruguay	4.2	1.3	218.2%
Colombia	269.1	262.4	2.6%
El Salvador	-	-	
Total	817.0	740.3	10.4%

Net flow

The net flow indicator (which gauges the growth in AUM) for our voluntary pension business rose by 11.6%, on a year-on-year basis, mirroring a good level of performance in attracting new AUM in the majority of the countries where we are present.

This indicator declined in the case of Peru and Colombia. In Peru this was mainly due to lower fund returns, which has led to our fund members withdrawing their assets in search of more conservative alternatives. In the case of Protección, this negative growth was due to having purchased a pension fund from Bancolombia in March 2014 for a total of COP 143,591 million (USD 55.3 million). Upon eliminating the effect of the aforementioned items, YTD growth at the end of Q2 compared to the same period last year would have come to 305% at constant rates.

Net Flow Voluntary Business	June 2015	June 2014	% Change
Chile	305,917	393,695	-22.3%
Mexico	613,797	365,049	68.1%
Peru	46,468	74,280	-37.4%
Uruguay	24,105	7,876	206.1%
Colombia	148,957	180,372	-17.4%
El Salvador	-	-	
Total	1,139,243	1,021,272	11.6%

Constant exchange rates

Returns

Returns on Assets under Management declined by 58.5% on a year-on-year basis, given substantial volatility on the financial markets in all those countries where we are present, mainly in Colombia and Peru.

Peru's Stock Exchange has recorded substantial declines The Lima Stock Exchange General Index (IGBVL in Spanish) fell by 0.51% in June for a YTD decline of -11.36%. This took place in the latter part of the month and was due to (i) a decline in metal prices in June (with gold and copper falling by -1.52% and -4.15% respectively); (ii) the strength of the dollar; and (iii) the failure of Greece to reach an agreement with its creditors. The fixed-income markets also lost ground amid higher bond yields, with Peru recording increases of up to 45pb.

Returns on Voluntary Pension Business	June 2015	June 2014	% Change
Chile	140,493	329,293	-57.3%
Mexico	199,827	327,288	-38.9%
Peru	-3,605	12,121	-129.7%
Uruguay	3,460	756	357.6%
Colombia	-4,069	141,053	-102.9%
El Salvador	-	-	
Total	336,105	810,512	-58.5%

Constant exchange rates

INSURANCE BUSINESS

Life Insurance

H1 - from January 1 to June 30

Main figures

(stated in COP millions)

	June 2015	June 2014	% Change
Written premiums	1,114,263	800,546	39.2%
Ceded premiums	(20,903)	(35,237)	-40.7%
Retained premiums (net)	1,093,359	765,309	42.9%
Investment income	298,996	276,467	8.1%
Retained claims	(328,693)	(253,037)	29.9%
Adjustments to reserves	(923,324)	(674,650)	36.9%
Administrative expense	(101,616)	(103,570)	-1.9%
Brokerage commissions	(12,201)	(5,670)	115.2%
Fees	(7,605)	(4,694)	62.0%
Other expense	(676)	-	
Income tax	(3,737)	(2,860)	30.7%
Net Income	44,662	30,665	45.6%

Gross Premiums

Revenues from written premiums in Chile, Mexico and Peru, reached COP 1.1 billion, (USD 428.8 million) for a year-on-year growth of 39.2%. This growth was driven by an upswing in life annuities as well as the devaluation of the Colombian peso against the currencies of the aforementioned countries. Upon excluding the exchange rate effect, premiums would have risen by an average of 23.5%, driven mainly by the growths recorded in Mexico and Chile of 27% and 28% respectively.

Gross Premiums	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	733,429	507,468	44.5%	28.0%
Mexico	197,535	141,239	39.9%	27.3%
Peru	183,299	151,839	20.7%	5.3%
Total	1,114,263	800,546	39.2%	23.5%

Figures stated in COP millions

Clients insurance (thousands)	jun-15	jun-14	%Var
Chile	44.4	45.0	-1.5%
México	73.7	53.8	36.9%
Perú	52.1	49.7	4.9%
Uruguay	0.0	0.0	218.2%
Colombia	3.5	0.7	392.8%
El Salvador	2.1	1.1	101.7%
Total	175.8	150.3	17.0%

Reserve Movements

Reserves rose by 36.9% due to a higher amount of premiums being issued in 2015.

Reserve Movements	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	647,452	425,589	52.1%	34.7%
Mexico	126,730	106,077	19.5%	8.7%
Peru	149,142	142,984	4.3%	-9.0%
Total	923,324	674,650	36.9%	21.3%

Figures stated in COP millions

Retained claims

Claims rose by 29.9% compared to last year. However, upon eliminating the effect of fluctuations with the exchange rates, this increase would have come to just 15.2%.

Retained claims	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	172,603	151,994	13.6%	0.6%
Mexico	61,555	45,096	36.5%	24.2%
Peru	94,535	55,947	69.0%	47.5%
Total	328,693	253,037	29.9%	15.2%

Figures stated in COP millions

Administrative expense

Administrative expense has increased by 1%; however this growth is mainly due to fluctuations with the exchange rates for each period. Upon eliminating the effect of exchange differences, overall expense would have dropped by 10.5%

Due to the new chart of accounts, recently adopted, some expense recorded in 2014 was reclassified to other accounts which in turn produced a drop in expense in all countries where present.

Operating and administrative expense	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	55,139	53,546	3.0%	-8.8%
Mexico	19,430	18,387	5.7%	-3.8%
Peru	31,434	33,532	-6.3%	-18.2%
Uruguay	614	-		
El Salvador	40	22	81.8%	45.5%
Corporate and Others	-	-	-	
Total	106,657	105,487	1.1%	-10.5%

Figures stated in COP millions

Operating and administrative expense: This expenditure corresponds to administrative expense, other expense and impairment

Net income

Consolidated net income for this business shows increases of 45.6% year-on-year and 28.8% at constant rates. However it is worthwhile noting that in some countries this business is currently at a consolidation stage and thus demands significant levels of expense.

Net Income	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	10,533	11,914	-11.6%	-21.8%
Mexico	3,146	4,916	-36.0%	-41.8%
Peru	31,312	13,615	130.0%	100.7%
Uruguay	(579)	-		
El Salvador	42	4	950.0%	750.0%
Colombia	209.00	216.00	-3.2%	-3.1%
Corporate - Others	-	-	-	
Total	44,663	30,665	45.6%	28.8%

Figures stated in COP millions

Insurance Margin: net premiums - reserves - claims + proceeds from investments

This indicator gauges the extent to which the insurance business contributes to the Company's income statement. This margin is currently showing a 13.6% increase based on constant rates, thanks mainly to a higher level of premiums obtained in 2015.

Total Insurance Margin	June 2015	June 2014	% Change	%Var Excl. Forex effects
Chile	57,860	49,284	17.4%	4.0%
Mexico	26,207	24,565	6.7%	-2.9%
Peru	58,663	37,494	56.5%	36.5%
Total	142,730	111,343	28.2%	13.6%

Figures stated in COP millions